



Ameritas

March 27 – April 3

2022 Summit Production Travel Requirements

(Based on 2021 Production)

Tiers	Weighted Conference Credit Requirement	Maximum AIC/AAS Credit Recognized ¹	Life & DI Credit Required	Life/DI Only Credit Required	Travel Allowance*
3	361,000+	109,200	174,000	285,000+	\$14,500
2	309,000 - 360,999	92,700	137,000	243,000 - 284,999	\$9,500
1	254,000 - 308,999	75,200	116,000	205,000 - 242,999	\$7,500

Summit of the Inner Circle requires an 8 life and DI minimum policy count.

***Additional travel allowance eligibility is based on life and DI production only.**

Life & DI Credit Required	Additional Travel Allowance
220,000	\$2,000
360,000	\$4,000
500,000	\$6,000
640,000	\$8,000
780,000	\$10,000
920,000	\$12,000

For example: If you have 360,000 of life and DI Conference credits, you would earn a \$13,000 travel allowance based on Tier 3 and an additional \$4,000 based on the chart to the left.

Conference production crediting

¹ AIC/AAS sales will be credited at 75% of Gross Dealer Concession and are limited to 30% of the respective Club requirement.

- Group dental and vision insurance will be credited at 100% paid first year commissions.
- Fixed and indexed annuities will be credited at 3% of commissionable deposits.



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